
205 Oak Branch Court • Savannah, Georgia 31405 • (912) 704-3891 Mobile

EDUCATION

Georgia Institute of Technology, Atlanta, Georgia

December 1999

Bachelor of Science, Computer Engineering
Graduated with two years Co-op/Intern work experience
Cumulative G.P.A. 3.0/4.0
Lambda Chi Alpha Fraternity – Rush Chairman, House Corp Chairman

PROFESSIONAL EXPERIENCE

Hostetter Schneider Realty Partners, Savannah, GA

January 2010 – Present

Commercial Real Estate Agent – Associate Broker

Specializing in retail Real Estate including tenant and landlord representation, site selection and acquisition. Also experienced in office and industrial market sectors of Real Estate.

- Represent both national and local big box shopping center owners with a combined GLA over 500,000 SF
- Represent a landlord that developed and owns the first LEED Silver Certified shopping center in the US with anchor tenants such as Michael's, Books-A-Million and Home Goods.
- Work with Murphy Oil Corporation in site selection and acquisition of property throughout Southeast Georgia and South Carolina.
- Represent AAMCO Transmissions in acquiring their first location in Savannah
- Responsible for the disposition of Hollywood Video stores in the Savannah area.

Melaver Mouchet, Savannah, GA

January 2006 – January 2010

Commercial Real Estate Agent

Specializing in retail Real Estate including tenant and landlord representation, site selection and acquisition. Also experienced in office and industrial market sectors of Real Estate.

- Work with Murphy Oil Corporation in site selection and acquisition of property throughout Southeast Georgia and South Carolina.
- Represented Georgia-Pacific in the disposition of a 137 acre industrial site with saw mill, planer mill, warehouse and railroad spur.
- Brokered an 18-acre land transaction for a Food Lion anchored shopping center.
- Represented SunTrust Bank in the sale of a 30,000 SF office building in Historic Brunswick.
- Work with Shane's Rib Shack in selecting and acquiring their first locations in Savannah and surrounding markets.
- Represented Cricket Communications in acquiring their first stores in the Savannah market.

Clear Solutions International, Savannah, GA

January 2005 – January 2006

Senior Operations Manager

First production hire for the start-up company developing newly patented water purification technology. Accountable for moving the technology from R&D to a production state through the establishment of standard policies and procedures and building a production staff.

- Built a staff of 15 individuals, evaluating their skills, establishing a chain of command, training and organizing them into valuable team members.
- Successfully cultivated an environment of growth and achievement by evaluating and awarding individuals in order of their attitude, aptitude and abilities.

- Established Standard Operating Procedures for Production, Inventory Management and Logistics.

Xirius Concepts (Dealer for Radiant Systems), Savannah, GA
Regional Sales Manager

July 2004 – January 2005

Managed all aspects of running the regional office for the provider of best-in-class Point-of-Sale and Back Office management systems. Primarily responsible for developing new business, acquiring proper staffing and tangible resources.

- Increased customer base by 40% in 6 months of employment
- Moved the office from a residential location to a commercial complex

Krispy Kreme Doughnut Corporation, Winston-Salem, NC
Project Manager IT Department

October 2001 – July 2004

Responsible for mass rollouts of Point-of-Sale and Back Office management systems as well as other innovative technologies to corporate stores across the country. Also accountable for maintaining the compliance of Franchisee stores with corporate technology initiatives.

- Brought prior product management experience in-house and trained staff to become self sufficient in system installations and day-to-day support, eliminating an average of \$200K in consulting fees per year.
- Implemented Krispy Kreme's first internet credit card processing system and gift card acceptance program.
- Retrofitted the business management systems of a newly acquired Northern California market in record time for the company.
- Standardized POS system and data warehousing requirements then implemented a certification process that ensured all KK Corporate, Franchise and Associate stores adhere to common baseline functionality.
- Conceptualized and implemented a Windows NT to Windows 2000 migration strategy for 60+ locations across the country.
- Implemented a web-based corporate level reporting mechanism that allowed company officers to view sales reports and analyze data over the internet.

Radiant Systems, Atlanta, GA
Senior Business Analyst

January 2000 – October 2001

Consulted both national and regional restaurant accounts to develop and deploy business and technical solutions using industry leading Point-of-Sale and Enterprise Management technologies. Specialized in newly acquired and high profile accounts as well as deploying revolutionary technologies.

- Responsible for key accounts such as Krispy Kreme Doughnut Corporation, Burger King, Souper Salad Incorporated and Rubio's Restaurants Incorporated
- Led a team to install Radiant Systems first web-based restaurant management system
- Turned around ailing client relationships to recover \$2 million in past due professional service fees and regain positive vendor/client rapport
- Defined the solution set and business processes to break into the Small Business marketplace. Achieved the company's first Small Business installation eventually generating \$250,000 in additional sales the first year.

Telinet Technologies, LLC, Atlanta, GA
Quality Assurance Engineer (Student Intern)

July 1997 – September 1998

Scientific Atlanta, Atlanta, GA
Test Engineer (Student Co-op)

June 1995 – July 1997

PROFESSIONAL AFFILIATIONS

Realtors Commercial Alliance (RCA) – Board of Directors • ICSC NextGen – Planning Committee Member •
LEED 2.2 Accredited Professional • Certified Commercial Investment Member (CCIM) – Candidate
International Council of Shopping Centers (ICSC) • National Association of Realtors (NAR)

COMMUNITY INVOLVEMENT

The Creative Coast Alliance - Savannah Ambassadors Volunteer • The Creative Coast Alliance - 2008
Technology Awards – Planning Committee Member • Southbridge Community Neighborhood Watch - Captain

AWARDS

Savannah 40 Under 40 - 2009 • Leadership Savannah Class of 2008/2009 • Melaver Core Value Award -
2007