

JOEL BOBLASKY

Joel began his real estate career in 1994 and joined Hostetter Schneider Realty Partners in 2008. Joel has specialized in commercial and retail sales and leasing in Savannah and throughout the coastal Georgia and South Carolina area. Joel began his real estate career at Garfunkel Development, LLC after earning his B.S. degree in finance with a concentration in real estate from the University of Alabama 1994. Over the last 15 years, Joel has been active in the brokerage and development of a number of multimillion dollar investments in the Southeast. In 2005 Joel formed P&H Commercial Real Estate, which specialized in property management, sales, leasing and consulting on several developments in the area. Joel is an active member in the local real estate community as a member of the Savannah Board of Realtors and the Savannah Hilton Head Commercial Real Estate Alliance.

EDUCATION

1994 **University of Alabama** – Bachelor of Science in Finance with concentration in Real Estate from Culverhouse of Commerce and Business Administration
1989 High School, Benedictine Military School, Savannah, Georgia

PROFESSIONAL

1994 - 2005 **A. J. & C. Garfunkel, LLC and Garfunkel Development Corporation**
Commercial Real Estate Associate
< Licensed real estate agent.
< In charge of contracting architects, brokers, finance officers of lending institutions and prospective clients.
< Responsible for all project estimating/pro-forma.
< Familiar with mortgage procedures, bank lending, real estate codes, and building codes.
< Maintained flow sheet of work progress indicating materials and money required at estimated times.
< Instituted, managed and directed commercial development/construction and land restoration.
< Planned and negotiated all phases of subcontractor, vendor and consulting services
< Negotiated engineering services, maintained government approval phase and brought to final phase of actual construction.

1998 - Present **Boblasky Advertising, Inc. d/b/a Designation Advertising and Design**
< Vested interest in local advertising agency.

PROJECTS

- 2004 **Lease Charming Shops d/b/a Fashion Bug, Lawrenceville Crossing Shopping Center, Lawrenceville, Georgia**
8,000 Square Feet
10 Year Lease/Out For Signature
- 2004 **Lease Cycle Gear, Lawrenceville Crossing Shopping Center, Lawrenceville, Georgia**
5,000 Square Feet
5 Year Lease
- 2003 **Sale Red Hot Blue Restaurant, Savannah, Georgia**
5,500 Square Feet
Sales Price \$1,415,000
- 2001 – 2003 **Development of Lawrenceville Crossing Shopping Center, Lawrenceville, Georgia**
Super Wal-Mart & Kohl's Department Store
350,000 Square Feet
\$28,000,000 Estimated Value
- 2000 - 2004 **Mixed Use Development/Building Manager Desoto at 300 Bull Street, Savannah, Georgia**
Development of High-End Condominiums/Class A Office Space
\$7,000,000 Estimated Value
- 1999 **Development of Regal Cinema at Savannah Mall, Savannah, Georgia**
37,000 Square Feet
\$6.2 Million Estimated Value
- 1998 **Acquisition Corridor Market Place, Laurel, Maryland**
Target, Sports Authority, Kohl's Department Store & Weis Supermarket
450,000 Square Feet
\$40,000,000 Sales Price
- 1998 **Sale Rhodes Furniture, Savannah, Georgia**
50,000 Square Feet
\$1.2 Million Estimated Value
- 1996 **Refinanced Live Oak Shopping Center, Live Oak, Florida**
Fleming Foods, First Federal Savings Bank & Duncan Tire
72,000 Square Feet
\$2.2 Million Loan Value
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PROJECTS CONTINUED

- 1996 **Sale 10081 Abercorn, Savannah, Georgia (Formerly McDuff Appliance)**
13,000 Square Feet
\$840,000 Sales Price
- 1996 **Leased/Build to Suit Athlete's Foot, Park Centre Commons, Ocala, Florida**
11,700 Square Feet
15 Year Lease
- 1995 **Development Park Centre Commons, Ocala, Florida**
Tenants included PetsMart and Barnes & Noble
65,000 Square Feet
\$8,000,000 Estimated Value

PROPERTY MANAGEMENT

- 2001 – Present **Lawrenceville Crossing Shopping Center**
350,000 Square Feet
- 2000 – Present **Building Manager/Association Manager DeSoto at 300 Bull, Savannah, Georgia**
72,000 Square Feet
- 1999 – Present **Savannah Medical Center, Savannah, Georgia**
8,000 Square Feet
- 1998 – Present **Corridor Market Place, Laurel, Maryland**
450,000 Square Feet
- 1998 – Present **Live Oak Shopping Center, Live Oak, Florida**
72,000 Square Feet
- 1997 – Present **Northlake Shopping Center, Atlanta, Georgia**
55,000 Square Feet
- 1997 - Present **Southside Professional Building, Savannah, Georgia**
13,000 Square Feet
- 1995 - Present **Park Centre Commons, Ocala, Florida**
65,000 Square Feet
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