

## Ryan T. Schneider

Ryan Schneider is Principal and the Broker-in-Charge of Hostetter Schneider Realty Partners. Ryan currently manages seven (7) agents/associate brokers in addition to focusing on business development. Ryan also works directly with clients on buying, selling, and leasing all types of commercial real estate in Coastal Georgia and South Carolina. His extensive real estate appraisal and consulting background allows Ryan to provide clients with in-depth knowledge throughout the process of valuing real estate for disposition or acquisition. Ryan also performs feasibility analysis (go or no go), site selection, and contract negotiations.

Over the past nine years Ryan has successfully managed development and redevelopment projects for investment groups. Ryan has been the lead throughout all phases of the development and redevelopment lifecycle from inception to completion including; securing of property entitlements, pro forma design and analysis, building design/re-design, construction management, and creation of tenant/buyer mix, marketing, and lease/purchase negotiations.

### Experience

2000 – Present

Ryan returned to Savannah and joined his father Mack Armstrong, SIOR at Hugh Armstrong Real Estate Company in 2000 and became President and Broker-in-Charge in 2002. Ryan's focus was the leasing and selling of industrial, office and retail real estate.

1996 – 2000

Ryan worked with Novartis and Pfizer, Inc. as a Territory Sales Manager based in Tampa, FL

1991 – 1996

Ryan worked for Marshall and Stevens, Inc. as a real estate appraiser and consultant. Ryan was licensed in several states as a certified general appraiser and travelled extensively on projects throughout the Eastern US for Pension Funds, Banks, Insurance Companies, Private Equity Firms, and Fortune 100 Companies.

### Education

BBA Finance – Real Estate – Georgia Southern University, Statesboro, GA (1991)

### Memberships/Community Involvement

Member Realtors Commercial Alliance of Savannah/Hilton Head

Member National Association of Realtors

2009 Board Chair YMCA of Coastal Georgia--Habersham

2008 President Realtors Commercial Alliance Savannah/Hilton Head

2006 – 2009 Board Member Chatham Savannah Citizen Advocacy

Darby Bank Advisory Board

Member International Council of Shopping Centers

CCIM Candidate

Ryan resides in the historic Isle of Hope neighborhood in Savannah with his wife Sharon and their daughter Pier.